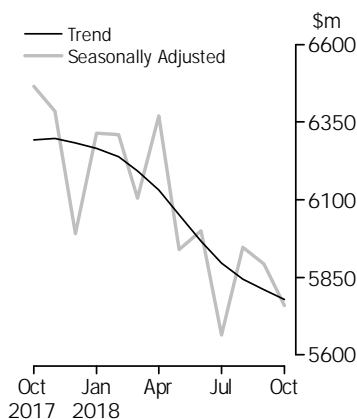


LENDING FINANCE

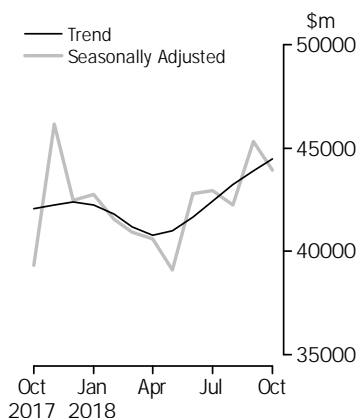
AUSTRALIA

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Personal Finance



Commercial Finance



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070.

KEY FIGURES

	Sep 2018 \$m	Oct 2018 \$m	Sep 2018 to Oct 2018 % change
TREND ESTIMATES			
Housing finance for owner occupation(a)	20 216	20 006	-1.0
Personal finance	5 811	5 777	-0.6
Commercial finance	43 891	44 461	1.3
Lease finance	624	618	-1.1
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	19 457	20 147	3.5
Personal finance	5 894	5 760	-2.3
Commercial finance	45 314	43 928	-3.1
Lease finance	598	609	1.8

(a) Excludes alterations and additions

KEY POINTS

OCTOBER 2018 COMPARED WITH SEPTEMBER 2018:

HOUSING FINANCE FOR OWNER OCCUPATION

- The total value of owner occupied housing commitments excluding alterations and additions fell 1.0% in trend terms, while the seasonally adjusted series rose 3.5%.

PERSONAL FINANCE

- The trend series for the value of total personal finance commitments fell 0.6%. Revolving credit commitments fell 2.5%, while fixed lending commitments rose 0.3%.
- The seasonally adjusted series for the value of total personal finance commitments fell 2.3%. Revolving credit commitments fell 4.6% and fixed lending commitments fell 1.2%.

COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 1.3%. Fixed lending commitments rose 1.8% while revolving credit commitments fell 0.3%.
- The seasonally adjusted series for the value of total commercial finance commitments fell 3.1%. Revolving credit commitments fell 17.7%, while fixed lending commitments rose 1.6%.

LEASE FINANCE

- The trend series for the value of total lease finance commitments fell 1.1% in October 2018, while the seasonally adjusted series rose 1.8%, after a fall of 3.7% in September 2018.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

November 2018 21 January 2019 (Final Issue)

UPDATE TO FORTHCOMING CHANGES

The ABS is combining Housing Finance, Australia (5609.0) and Lending Finance, Australia (5671.0) into a single, simpler publication called Lending to Households and Businesses, Australia (5601.0). An information paper will be released on 11 January 2019 which outlines the forthcoming changes in more detail and outlines the format of the new publication, as well as providing historical data in the new table structures. In the new publication, some of the data currently published in the two publications will no longer be published, however, some existing outputs will be further disaggregated. New analytical series will also be added with the inclusion of seasonally adjusted and trend estimates for more data items. This new consolidated publication will be released on 12 February 2019.

REVISIONS

In this issue, revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions have affected the following series:

- Owner-occupied finance for the periods July 2018 to September 2018.
- Investment housing for the periods July 2018 to September 2018.
- Commercial Finance for the periods July 2018 to September 2018.
- Personal Finance for the period September 2018.
- Lease Finance for the periods July 2018 to September 2018.

PRIVACY

The *ABS Privacy Policy* outlines how the ABS will handle any personal information that you provide to the ABS.

ABBREVIATIONS

\$m million dollars
ABS Australian Bureau of Statistics
ADI Authorised Deposit-taking Institution
APRA Australian Prudential Regulation Authority
ARIMA autoregressive integrated moving average
n.e.c. not elsewhere classified
RBA Reserve Bank of Australia
RFC Registered Financial Corporation

David W. Kalisch
Australian Statistician

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TIME SERIES DATA

TIME SERIES DATA

Data available free on the ABS website < <http://www.abs.gov.au> > include:

- longer time series of tables in this publication, and
- the following tables:

13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose: Australia (from January 1985)

14. Commercial finance commitments, summary (original, seasonally adjusted, trend)

15. Commercial finance commitments, fixed loans and revolving credit

16. Commercial finance commitments, fixed loans and revolving credit by lender

17. Commercial finance commitments, fixed loans by industry

18. Commercial finance commitments, revolving credit by industry

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27. Lease finance commitments, summary (original, seasonally adjusted, trend)

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30. Lease finance commitments by industry

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39. Operating lease finance commitments by purpose

40. Operating lease finance commitments by lender

41. Operating lease finance commitments by industry

42 to 49. Operating lease finance commitments by purpose and state and territory

50. Personal finance commitments, summary (original, seasonally adjusted, trend)

51. Personal finance commitments, fixed loans and revolving credit

52. Personal finance commitments, fixed loans and revolving credit by lender

53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

The total value of owner occupied housing commitments excluding alterations and additions fell 1.0% in trend terms, while the seasonally adjusted series rose 3.5%.

Further detail can be found in Table 1 on the downloads tab of this release and in the PDF.

For further information, please refer to Housing Finance, Australia (cat. no. 5609.0), which was released on 10 December 2018.

PERSONAL FINANCE

The trend series for the value of total personal finance commitments fell 0.6% in October 2018 compared with September 2018. Revolving credit commitments fell 2.5%, while fixed lending commitments rose 0.3%.

The seasonally adjusted series for the value of total personal finance commitments fell 2.3%. Revolving credit commitments fell 4.6% and fixed lending commitments fell 1.2%.

Further detail can be found in Tables 1 and 4 on the downloads tab of this release and in the PDF.

COMMERCIAL FINANCE

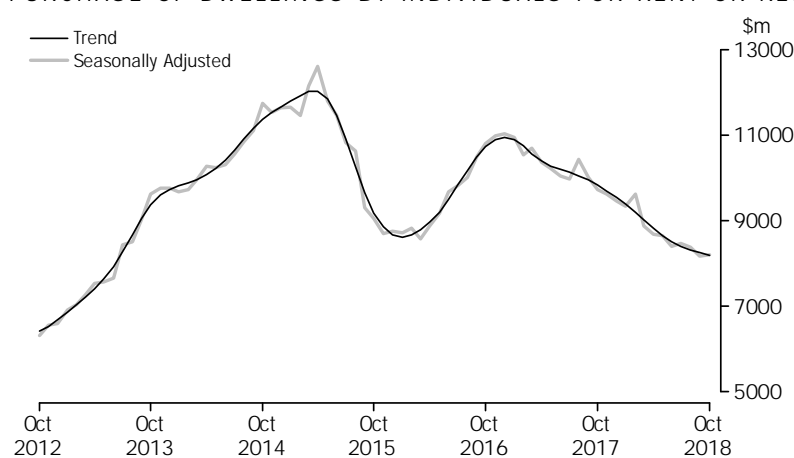
The trend series for the value of total commercial finance commitments rose 1.3% in October 2018 compared with September 2018. Fixed lending commitments rose 1.8%, while revolving credit commitments fell 0.3%.

The seasonally adjusted series for the value of total commercial finance commitments fell 3.1% in October 2018, after a rise of 7.3% in September 2018. Revolving credit commitments fell 17.7%, after a rise of 18.2% in the previous month. Fixed lending commitments rose 1.6%, following a rise of 4.2% in the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) fell 0.7% in October 2018, while the seasonally adjusted series rose 0.4%.

Further detail can be found in Tables 1 and 8 on the downloads tab of this release and in the PDF.

PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



SUMMARY OF FINDINGS *continued*

LEASE FINANCE

The trend series for the value of total lease finance commitments fell 1.1% in October 2018, while the seasonally adjusted series rose 1.8%, after a fall of 3.7% in September 2018.

Further detail can be found in Table 1 on the downloads tab of this release and in the PDF.

FINANCE COMMITMENTS, Summary

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2017									
October	21 603	408	4 113	2 233	6 346	30 238	9 516	39 754	594
November	24 039	416	4 292	2 361	6 653	38 062	8 744	46 806	514
December	21 434	346	3 724	2 068	5 792	39 143	13 235	52 378	644
2018									
January	18 084	314	3 486	2 260	5 746	25 096	8 112	33 208	475
February	18 769	326	3 579	2 442	6 020	26 973	7 011	33 984	504
March	20 775	332	3 874	2 490	6 363	33 345	9 091	42 436	565
April	19 411	287	3 465	2 436	5 901	27 808	7 585	35 393	495
May	23 482	348	4 228	2 270	6 498	29 881	8 708	38 589	670
June	20 942	314	4 507	2 110	6 617	40 138	14 437	54 574	798
July	21 336	305	3 900	1 870	5 769	31 868	10 970	42 838	670
August	21 330	299	4 137	1 950	6 086	33 614	8 443	42 058	591
September	18 704	278	3 712	1 586	5 298	32 112	10 984	43 097	552
October	21 587	294	4 044	1 735	5 779	36 882	8 359	45 241	602
SEASONALLY ADJUSTED									
2017									
October	20 822	403	4 172	2 295	6 466	29 585	9 724	39 309	579
November	21 325	388	4 062	2 322	6 384	37 212	8 932	46 144	547
December	21 094	379	3 902	2 087	5 990	32 371	10 084	42 455	590
2018									
January	21 200	370	3 931	2 383	6 314	31 959	10 780	42 739	557
February	21 380	339	3 874	2 434	6 308	32 857	8 688	41 545	539
March	20 887	322	3 790	2 316	6 105	31 632	9 314	40 946	541
April	20 887	310	3 769	2 603	6 372	31 934	8 671	40 604	550
May	21 010	313	3 809	2 129	5 938	29 550	9 571	39 120	633
June	20 808	307	3 995	2 006	6 001	32 578	10 209	42 788	648
July	21 250	297	3 938	1 726	5 664	32 741	10 206	42 947	650
August	20 478	287	3 969	1 977	5 946	32 973	9 273	42 247	621
September	19 457	286	3 998	1 896	5 894	34 353	10 960	45 314	598
October	20 147	277	3 950	1 809	5 760	34 908	9 020	43 928	609
TREND									
2017									
October	21 092	402	4 000	2 293	6 293	32 365	9 684	42 049	569
November	21 135	394	4 015	2 282	6 297	32 494	9 762	42 256	565
December	21 167	380	3 982	2 301	6 283	32 671	9 717	42 388	558
2018									
January	21 160	362	3 921	2 345	6 266	32 668	9 592	42 260	553
February	21 130	344	3 861	2 377	6 238	32 340	9 450	41 790	553
March	21 105	329	3 825	2 368	6 193	31 828	9 353	41 181	564
April	21 062	318	3 827	2 304	6 130	31 417	9 371	40 788	583
May	20 980	309	3 857	2 195	6 052	31 486	9 501	40 988	604
June	20 845	302	3 897	2 068	5 965	31 941	9 707	41 647	621
July	20 658	296	3 935	1 959	5 895	32 546	9 894	42 440	629
August	20 438	290	3 964	1 881	5 845	33 248	9 967	43 216	629
September	20 216	285	3 984	1 827	5 811	33 936	9 955	43 891	624
October	20 006	280	3 996	1 782	5 777	34 537	9 923	44 461	618

(a) For owner occupation.

(b) Includes unsecured housing finance for owner occupation.

(c) Includes refinancing across lending institutions (see Glossary).

(d) Includes refinancing (see Glossary).

(e) New and increased credit limits during the month. Includes credit cards.

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: **Original**

Month	HOUSING FINANCE (a)					PERSONAL FINANCE (b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co-operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017										
October	19 977	216	523	886	21 603	4 725	np	np	1 379	6 346
November	22 234	173	560	1 073	24 039	5 020	np	np	1 386	6 653
December	19 882	128	447	977	21 434	4 320	np	np	1 235	5 792
2018										
January	16 689	94	445	855	18 084	4 159	np	np	1 339	5 746
February	17 288	110	453	917	18 769	4 125	np	np	1 652	6 020
March	19 268	134	470	903	20 775	4 246	117	130	1 870	6 363
April	17 946	129	466	870	19 411	4 095	np	np	1 583	5 901
May	21 656	157	584	1 084	23 482	4 894	np	np	1 332	6 498
June	19 319	128	504	991	20 942	4 812	np	np	1 502	6 617
July	19 607	139	541	1 050	21 336	4 177	np	np	1 339	5 769
August	19 604	148	524	1 054	21 330	4 267	np	np	1 554	6 086
September	17 230	133	468	873	18 704	3 724	np	np	1 339	5 298
October	19 942	148	502	995	21 587	4 146	np	np	1 377	5 779

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Secured finance for owner occupation. Excludes alterations and additions.
 (b) Includes unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017										
October	34 912	np	1 559	np	39 754	201	196	44	152	594
November	42 013	np	1 689	np	46 806	158	154	42	160	514
December	47 739	np	1 194	np	52 378	185	273	np	np	644
2018										
January	30 062	np	994	np	33 208	139	168	25	143	475
February	29 701	np	np	np	33 984	161	150	np	np	504
March	37 829	np	1 529	np	42 436	183	164	np	np	565
April	32 254	np	1 040	np	35 393	156	167	np	np	495
May	35 561	np	1 180	np	38 589	243	202	np	np	670
June	50 216	np	1 757	np	54 574	263	224	80	230	798
July	40 264	np	995	np	42 838	176	313	31	149	670
August	38 365	np	1 292	np	42 058	205	184	np	np	591
September	39 886	np	1 207	np	43 097	184	164	57	147	552
October	41 878	np	1 179	np	45 241	171	221	np	np	602

np not available for publication but included in totals where applicable, unless otherwise indicated

PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

<i>Month</i>	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupation(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<i>Total</i>
<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
2017									
October	676	514	1 341	677	63	625	522	885	4 113
November	769	515	1 430	701	73	672	509	907	4 292
December	662	444	1 245	682	50	527	429	790	3 724
2018									
January	692	500	1 336	526	45	458	407	714	3 486
February	676	488	1 308	549	67	463	430	762	3 579
March	701	485	1 325	633	67	536	483	828	3 874
April	575	438	1 140	576	50	546	468	685	3 465
May	687	490	1 323	758	63	646	590	848	4 228
June	857	491	1 499	823	54	661	633	836	4 507
July	656	476	1 262	632	52	659	558	737	3 900
August	657	526	1 333	663	53	752	565	772	4 137
September	597	472	1 199	546	48	706	505	709	3 712
October	613	494	1 246	583	54	777	576	808	4 044

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original**

Month	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH	
	<i>Secured</i>	<i>Unsecured</i>	Total	<i>Total(a)</i>	<i>Total limits(a)</i>	<i>Credit used</i>
	\$m	\$m	\$m	\$m	\$m	\$m
2017						
October	613	1 620	2 233	2 704	249 828	95 835
November	686	1 675	2 361	3 703	248 455	95 958
December	577	1 491	2 068	2 327	248 253	96 285
2018						
January	367	1 893	2 260	2 358	249 049	95 163
February	426	2 016	2 442	2 653	248 962	95 472
March	344	2 146	2 490	2 852	248 616	94 921
April	633	1 804	2 436	2 689	248 387	94 075
May	692	1 578	2 270	3 002	247 439	93 594
June	700	1 410	2 110	2 424	247 406	93 972
July	504	1 366	1 870	2 640	246 783	92 016
August	428	1 522	1 950	2 679	246 034	91 207
September	295	1 292	1 586	2 384	245 077	90 725
October	356	1 379	1 735	3 428	244 541	90 664

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

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COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

Month	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017								
October	1 797	13 951	2 094	3 164	2 185	7 047	30 238	57 764
November	3 673	14 970	2 015	3 275	3 578	10 551	38 062	60 802
December	3 562	13 574	2 581	3 118	4 197	12 111	39 143	63 262
2018								
January	1 647	10 919	1 483	2 353	1 919	6 775	25 096	59 826
February	1 818	11 749	2 215	2 848	2 047	6 297	26 973	58 543
March	2 398	12 821	3 059	3 334	4 257	7 476	33 345	59 850
April	2 496	11 611	1 837	2 834	2 219	6 811	27 808	57 588
May	2 338	13 451	700	3 097	2 704	7 592	29 881	58 423
June	2 261	13 720	1 303	4 480	6 161	12 214	40 138	58 297
July	2 256	12 443	1 655	2 731	3 490	9 293	31 868	59 482
August	1 986	12 502	2 147	3 073	2 777	11 130	33 614	61 616
September	1 697	11 223	1 282	2 880	3 520	11 510	32 112	60 168
October	2 878	12 526	1 863	3 189	6 601	9 826	36 882	62 302

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LEASE AND REVOLVING COMMERCIAL FINANCE COMMITMENTS, BY STOCK: AUSTRALIA, ORIGINAL (\$M)

	LEASE FINANCE		COMMERCIAL REVOLVING CREDIT			
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit used at end of month
	\$m	\$m	\$m	\$m	\$m	\$m
2017						
October	594	np	9 516	7 698	351 935	190 861
November	514	np	8 744	10 969	350 104	188 810
December	644	np	13 235	12 447	350 016	186 699
2018						
January	475	np	8 112	9 087	348 022	187 356
February	504	np	7 011	6 832	349 229	187 741
March	565	np	9 091	8 392	350 803	190 591
April	495	np	7 585	8 575	353 908	192 641
May	670	np	8 708	10 667	352 313	191 633
June	798	np	14 437	12 407	356 258	193 655
July	670	np	10 970	10 098	357 149	193 404
August	591	np	8 443	8 585	357 456	195 677
September	552	np	10 984	8 552	360 033	196 031
October	602	np	8 359	9 219	359 089	197 313

np not available for publication but included in totals where applicable, unless otherwise indicated

FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

Month	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE(a)			ALL HOUSING FINANCE	
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
ORIGINAL										
2017										
October	2 051	1 296	18 255	408	63	1 173	9 608	936	33 790	
November	2 168	1 373	20 498	416	73	1 617	10 379	1 041	37 565	
December	1 920	1 315	18 198	346	50	1 176	9 414	1 220	33 640	
2018										
January	1 748	933	15 402	314	45	783	7 858	1 231	28 315	
February	1 722	1 106	15 942	326	67	993	8 339	961	29 455	
March	1 821	1 196	17 758	332	67	985	8 931	965	32 055	
April	1 706	1 085	16 620	287	50	1 046	8 197	728	29 719	
May	2 193	1 299	19 989	348	63	1 306	9 952	968	36 119	
June	2 189	1 208	17 545	314	54	1 484	9 304	940	33 038	
July	2 184	1 104	18 048	305	52	964	8 663	803	32 122	
August	2 046	1 180	18 104	299	53	810	8 657	777	31 926	
September	1 695	1 033	15 976	278	48	728	7 513	744	28 015	
October	2 017	1 138	18 432	294	54	897	8 442	698	31 971	
SEASONALLY ADJUSTED										
2017										
October	2 017	1 212	17 593	403	62	1 290	9 727	1 021	33 326	
November	2 031	1 230	18 063	388	58	1 390	9 614	1 052	33 827	
December	1 986	1 193	17 915	379	54	1 148	9 456	1 048	33 180	
2018										
January	2 135	1 181	17 884	370	52	1 086	9 331	1 358	33 399	
February	1 973	1 234	18 173	339	70	1 179	9 620	1 043	33 631	
March	1 908	1 213	17 766	322	58	949	8 875	947	32 038	
April	1 838	1 206	17 843	310	57	1 101	8 685	881	31 921	
May	1 909	1 210	17 890	313	58	1 039	8 642	909	31 971	
June	2 016	1 165	17 627	307	56	1 101	8 398	832	31 503	
July	2 057	1 149	18 044	297	58	971	8 472	780	31 828	
August	1 904	1 101	17 472	287	54	915	8 378	790	30 903	
September	1 768	1 052	16 638	286	53	903	8 165	757	29 620	
October	1 901	1 034	17 211	277	50	942	8 199	743	30 358	
TREND										
2017										
October	2 043	1 219	17 830	402	60	1 216	9 833	1 016	33 618	
November	2 037	1 215	17 884	394	59	1 224	9 694	1 049	33 556	
December	2 024	1 211	17 932	380	59	1 202	9 542	1 088	33 438	
2018										
January	2 000	1 211	17 950	362	59	1 160	9 378	1 104	33 223	
February	1 972	1 212	17 947	344	59	1 113	9 202	1 077	32 925	
March	1 951	1 212	17 942	329	59	1 077	9 016	1 017	32 603	
April	1 940	1 208	17 914	318	59	1 054	8 818	941	32 252	
May	1 939	1 193	17 848	309	58	1 040	8 639	877	31 903	
June	1 941	1 168	17 737	302	57	1 019	8 498	831	31 553	
July	1 938	1 136	17 584	296	56	990	8 396	804	31 200	
August	1 923	1 103	17 411	290	54	960	8 315	780	30 839	
September	1 902	1 073	17 242	285	53	935	8 251	759	30 499	
October	1 880	1 046	17 080	280	52	907	8 195	743	30 183	

(a) Excludes revolving credit.

(b) Includes refinancing across lending institutions (see Glossary).

(c) Includes alterations and additions.

(d) Includes refinancing (See Glossary).

FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	PERSONAL FINANCE(a)					COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Motorcycles</i>	<i>Other motor vehicles</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017								
October	676	514	36	115	1 341	1 187	363	2 891
November	769	515	36	111	1 430	1 378	355	3 162
December	662	444	33	107	1 245	1 220	366	2 831
2018								
January	692	500	28	116	1 336	1 086	315	2 738
February	676	488	30	114	1 308	1 248	340	2 895
March	701	485	34	106	1 325	1 446	390	3 161
April	575	438	32	95	1 140	1 143	322	2 606
May	687	490	36	111	1 323	1 442	460	3 226
June	857	491	37	114	1 499	1 850	493	3 842
July	656	476	27	104	1 262	1 183	351	2 797
August	657	526	30	119	1 333	1 304	401	3 038
September	597	472	25	104	1 199	1 190	350	2 738
October	613	494	29	110	1 246	1 187	384	2 817

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original**

<i>Month</i>	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017								
October	219	66	37	np	22	np	np	363
November	214	69	32	6	22	np	np	355
December	218	61	33	7	34	np	np	366
2018								
January	189	62	23	5	27	np	np	315
February	194	68	28	7	19	1	22	340
March	224	76	37	8	24	6	14	390
April	187	67	31	7	19	3	10	322
May	209	81	37	8	100	6	19	460
June	250	78	45	9	39	np	np	493
July	199	67	40	8	19	np	np	351
August	212	72	49	7	30	np	np	401
September	189	64	35	6	29	np	np	350
October	210	78	40	9	26	9	13	384

np not available for publication but included in totals where applicable, unless otherwise indicated

Month	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	<i>Transport equipment</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m
2017					
October	280	1 697	1 977	231	2 208
November	279	1 618	1 897	160	2 057
December	286	1 613	1 899	278	2 176
2018					
January	212	1 054	1 266	160	1 426
February	258	1 343	1 600	164	1 765
March	286	1 603	1 888	175	2 064
April	319	1 371	1 690	173	1 863
May	305	1 350	1 654	210	1 865
June	633	1 996	2 629	304	2 934
July	254	1 293	1 548	318	1 866
August	281	1 488	1 769	189	1 958
September	397	1 293	1 690	202	1 893
October	507	1 495	2 002	218	2 220

(a) Excludes motor vehicles (see tables 9 and 10).

(b) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

Month	Transport equipment(a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manu- facturing equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2017									
October	np	57	19	2	60	np	np	np	231
November	3	54	10	1	32	32	7	20	160
December	2	np	np	4	54	28	11	24	278
2018									
January	np	68	7	3	43	23	8	np	160
February	np	53	11	2	39	31	11	np	164
March	np	55	15	3	35	38	8	np	175
April	np	66	np	np	41	21	12	np	173
May	1	72	20	3	62	28	9	14	210
June	6	111	np	np	56	28	15	28	304
July	np	83	np	np	np	27	np	np	318
August	—	91	np	np	44	25	5	11	189
September	2	98	14	1	39	28	11	10	202
October	np	79	np	np	72	24	10	np	218

— nil or rounded to zero (including null cells)

(a) Excludes motor vehicles (see tables 9 and 10).

np not available for publication but included in totals where applicable, unless otherwise indicated

EXPLANATORY NOTES

INTRODUCTION

- 1 This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- 2 *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- 3 *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- 4 *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- 5 *Lease finance* includes finance leases and excludes operating and leverage leases. Operating lease finance statistics are provided separately as spreadsheets on the Downloads tab of this issue.

SCOPE

- 6 Finance commitments made by the following types of lenders are included:
 - Banks
 - Permanent building societies
 - Credit unions/cooperative credit societies
 - Life or general insurance companies
 - General government enterprises
 - Superannuation funds
 - Securitiser of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
 - Registered Financial Corporations (RFCs).

COVERAGE

- 7 Until the statistics in this publication were derived from returns submitted to the Australian Prudential Regulation Authority (APRA) (see paragraph 10), the statistics covered all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance were covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments were covered. While many lenders other than banks were not covered, at least 70% coverage was maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- 8 When APRA commenced the collection, lending commitments by Non-Banks with total assets of \$50 million or more were covered. All banks' lending commitments were covered.
- 9 From January 2014 a monthly reporting threshold was introduced for Non-Banks to provide 95 per cent asset coverage of the non-bank sector. Non-banks with assets below the \$200m asset threshold ceased reporting from January 2014 while other Non-Banks with assets above the threshold started reporting to APRA from January 2014. The lending commitments of those which started reporting in January 2014 were excluded from the January 2014 to January 2015 published statistics pending assessment of seasonal impacts of those non-banks' commitments on seasonally adjusted and trend series estimates. Issues of this publication from February 2015 include finance commitments from January 2014 reported by Non-Banks above the reporting threshold.

EXPLANATORY NOTES *continued*

COVERAGE *continued*

A trend break in January 2014 was added to the Lease Finance series published in Tables 1 and 27, due to this change in coverage.

SOURCES

10 For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The *Financial Sector (Collection of Data) Act 2001* facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives and building societies in July 2002, and from RFCs in March 2003.

11 Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from *ARF 392.0 Housing Finance* form collected by APRA. Personal finance commitments from these lenders are sourced from the *ARF 394.0 Personal Finance* form. Commercial finance commitments from these lenders are sourced from the *ARF 391.0 Commercial Finance* form and from the *ARF 394.0 Personal Finance* form for fixed loans for personal investment purposes. Lease finance commitments are sourced from the *ARF 393.0 Lease Finance* form.

12 Finance commitments for RFCs are collected on the *RRF 391.0 Commercial Finance* (commercial finance commitments), *RRF 392.0 Housing Finance* (secured housing finance commitments for owner occupied housing), *RRF 393.0 Lease Finance* (lease finance commitments) and *RRF 394.0 Personal Finance* (personal finance commitments and commercial finance commitments).

13 Electronic versions of the forms and instructions for ADIs are available on the APRA website at <https://www.apra.gov.au/adi-reporting-requirements>. For RFCs, these are available at <https://www.apra.gov.au/registered-financial-corporations-standards-and-guidance>.

14 All other institutions, including securitisation vehicles, are collected directly by the ABS.

REVISIONS

15 Revisions to previously published statistics are included in the publication as they occur.

16 Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are recorded in the 'Series breaks' tabs of Statistical Table B2 on the Reserve Bank of Australia's website: RBA Statistical Tables.

SEASONAL ADJUSTMENT

17 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

18 Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the biennial (once every

EXPLANATORY NOTES *continued*

SEASONAL ADJUSTMENT

continued

two years) seasonal reanalysis. Accordingly, the trend estimate data provide a more reliable indicator of underlying movement in housing finance commitments. (See paragraphs 21 and 22 for further information on trend estimates).

19 The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

20 Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The concurrent seasonal adjustment approach re-estimates seasonal factors each month with the receipt of each new observation. The parameters used for seasonal adjustment are routinely reviewed every 12 to 24 months to ensure the quality of the seasonal factors. The last reanalysis occurred in February 2017 for the January 2017 issue. For more information on ARIMA modelling see *Feature article: Use of ARIMA modelling to reduce revisions* in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

21 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series – Monitoring Trends* (cat. no. 1349.0).

22 While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

23 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Published changes in dollar value and percentage terms are calculated using unrounded data and may differ slightly from, but are more accurate than, changes calculated from the rounded data presented in this publication.

ABS DATA AVAILABLE ON REQUEST

24 Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) website. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

25 Users may also wish to refer to the following ABS releases:

- *Housing Finance, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitizers* (cat. no. 5232.0.55.001) – issued quarterly
- *Building Approvals, Australia* (cat. no. 8731.0) – issued monthly

EXPLANATORY NOTES *continued*

RELATED PUBLICATIONS *continued*

- *Dwelling Unit Commencements, Australia, Preliminary* (cat. no. 8750.0) – issued quarterly (final issue June 2012)
- *Building Activity, Australia* (cat. no. 8752.0) – issued quarterly
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)
- *Sales of New Motor Vehicles, Australia* (cat. no. 9314.0).

26 In addition, the Reserve Bank of Australia (RBA) produces the Bulletin, the tables of which are available on the RBA website <http://www.rba.gov.au>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its website <http://www.apra.gov.au>.

27 Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily Release Advice on the ABS website <http://www.abs.gov.au> which details products to be released in the week ahead.

GLOSSARY

Agricultural machinery and equipment	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
Alterations and additions	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
Commitment	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
Construction and earth moving equipment	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
Construction of dwellings	For owner occupation, comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings. For commercial finance construction of dwellings for rental or resale, comprises commitments made to corporations to finance the construction of dwellings to be occupied by persons other than the owner(s).
Debt consolidation	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
Dwelling	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
Electronic data processing equipment	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
Established dwelling	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
Finance lease	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
Fixed loans	Generally involve: <ul style="list-style-type: none">■ a commitment for a fixed amount for a fixed period for a specific purpose■ a schedule of repayments over a fixed period■ repayments which reduce the liability of the borrower but do not act to make further finance available.
Heavy trucks	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
Light trucks	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
Manufacturing equipment	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
Motor cars and station wagons	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
Motorcycles	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
New dwelling	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

GLOSSARY *continued*

Office machines	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.
Purpose	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
Real Property	Comprises both residential and non-residential land, buildings and fixed structures.
Refinancing	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
Revolving credit	Generally has the following characteristics: <ul style="list-style-type: none">■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.
Secured credit limits	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
Secured housing finance	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
Total credit limits at end of month	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
Wholesale finance	Comprises finance for the purchase of goods by retailers and wholesalers.
Wholesale lenders	A wholesale lender provides funds to borrowers through a retail intermediary which may then also be responsible for the ongoing relationship with the borrower. The Wholesale Lenders n.e.c. series almost exclusively comprises securitisation vehicles (typically special purpose trusts) established to issue mortgage backed securities. It excludes funds provided where a bank or permanent building society, acting as a wholesale provider of funds, remains the lender on the contract. Those commitments are published as bank or permanent building society commitments.

FOR MORE INFORMATION . . .

INTERNET **www.abs.gov.au** the ABS website is the best place for data from our publications and information about the ABS.

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